

Independent Contract CIV / SOM

1200		SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		1452229	237163	77975	602689	16.3%	12.9%
tot contract vol		828290	158921	50892	333941	19.2%	15.2%
% vol contracted		57.0%	67.0%	65.3%	55.4%		
1221	11%	SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		159716	25360	9806	78344	15.9%	12.5%
tot contract vol		80380	15064	6109	39572	18.7%	15.4%
% vol contracted		50.3%	59.4%	62.3%	50.5%		
1222	13%	SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		185621	28142	10669	80331	15.2%	13.3%
tot contract vol		99738	18999	6863	43741	19.0%	15.7%
% vol contracted		53.7%	67.5%	64.3%	54.5%		
1223	14%	SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		208100	29540	16100	127683	14.2%	12.6%
tot contract vol		155478	24868	12507	90575	16.0%	13.8%
% vol contracted		74.7%	84.2%	77.7%	70.9%		
1224	14%	SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		204428	44141	11166	65708	21.6%	17.0%
tot contract vol		108293	27818	6059	26996	25.7%	22.4%
% vol contracted		53.0%	63.0%	54.3%	41.1%		
1225	17%	SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		247052	33400	7474	71284	13.5%	10.5%
tot contract vol		109520	21606	3511	22504	19.7%	15.6%
% vol contracted		44.3%	64.7%	47.0%	31.6%		
1226	12%	SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		178143	31706	12278	94705	17.8%	13.0%
tot contract vol		92873	19801	6791	44607	21.3%	15.2%
% vol contracted		52.1%	62.5%	55.3%	47.1%		
1229	19%	SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		269169	44874	10482	84634	16.7%	12.4%
tot contract vol		182008	30765	9052	65946	16.9%	13.7%
% vol contracted		67.6%	68.6%	86.4%	77.9%		

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122101		SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		18149	3787	1383	9568	20.9%	14.5%
tot contract vol		14079	3223	1063	6520	22.9%	16.3%
% vol contracted		77.6%	85.1%	76.9%	68.1%		
122102							
total vol		21560	3521	1891	13465	16.3%	14.0%
tot contract vol		15900	2781	1521	9803	17.5%	15.5%
% vol contracted		73.7%	79.0%	80.4%	72.8%		
122103							
total vol		22190	3944	1791	11486	17.8%	15.6%
tot contract vol		15658	3111	1325	6763	19.9%	19.6%
% vol contracted		70.6%	78.9%	74.0%	58.9%		
122104							
total vol		19939	3609	1612	11871	18.1%	13.6%
tot contract vol		14710	2903	1264	8478	19.7%	14.9%
% vol contracted		73.8%	80.4%	78.4%	71.4%		
122105							
total vol		18763	2416	631	7571	12.9%	8.3%
tot contract vol		1790	283	117	1230	15.8%	9.5%
% vol contracted		9.5%	11.7%	18.5%	16.2%		
122106							
total vol		16771	1716	780	8067	10.2%	9.7%
tot contract vol		4400	700	228	1680	15.9%	13.6%
% vol contracted		26.2%	40.8%	29.2%	20.8%		
122107							
total vol		15467	2263	565	5198	14.6%	10.9%
tot contract vol		4347	597	167	1403	13.7%	11.9%
% vol contracted		28.1%	26.4%	29.6%	27.0%		
122108							
total vol		13022	2042	465	5800	15.7%	8.0%
tot contract vol		4853	738	193	2093	15.2%	9.2%
% vol contracted		37.3%	36.1%	41.5%	36.1%		
122109							
total vol		13855	2062	688	5318	14.9%	12.9%
tot contract vol		4643	728	231	1602	15.7%	14.4%
% vol contracted		33.5%	35.3%	33.6%	30.1%		
1221xx							
total vol		159716	25360	9806	78344	15.9%	12.5%
tot contract vol		80380	15064	6109	39572	18.7%	15.4%
% vol contracted		50.3%	59.4%	62.3%	50.5%		

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122201		SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		20899	3534	2441	17716	16.9%	13.8%
tot contract vol		14302	2564	1753	10549	17.9%	16.6%
% vol contracted		68.4%	72.6%	71.8%	59.5%		
122202							
total vol		13050	1432	243	3032	11.0%	8.0%
tot contract vol		1929	414	39	485	21.5%	8.0%
% vol contracted		14.8%	28.9%	16.0%	16.0%		
122203							
total vol		28995	4266	1454	9149	14.7%	15.9%
tot contract vol		21280	3289	1234	6806	15.5%	18.1%
% vol contracted		73.4%	77.1%	84.9%	74.4%		
122204							
total vol		18441	2856	1840	14505	15.5%	12.7%
tot contract vol		10790	1947	1223	9024	18.0%	13.6%
% vol contracted		58.5%	68.2%	66.5%	62.2%		
122205							
total vol		24453	3645	1039	7440	14.9%	14.0%
tot contract vol		15452	2604	729	4780	16.9%	15.3%
% vol contracted		63.2%	71.4%	70.2%	64.2%		
122206							
total vol		20297	2719	1724	13668	13.4%	12.6%
tot contract vol		10072	1617	887	6031	16.1%	14.7%
% vol contracted		49.6%	59.5%	51.5%	44.1%		
122207							
total vol		14539	1280	507	5906	8.8%	8.6%
tot contract vol		1355	192	79	676	14.2%	11.7%
% vol contracted		9.3%	15.0%	15.6%	11.4%		
122208							
total vol		19387	3888	1096	6972	20.1%	15.7%
tot contract vol		11486	2605	741	4356	22.7%	17.0%
% vol contracted		59.2%	67.0%	67.6%	62.5%		
122209							
total vol		25560	4522	325	1943	17.7%	16.7%
tot contract vol		13072	3767	178	1034	28.8%	17.2%
% vol contracted		51.1%	83.3%	54.8%	53.2%		
1222xx							
total vol		185621	28142	10669	80331	15.2%	13.3%
tot contract vol		99738	18999	6863	43741	19.0%	15.7%
% vol contracted		53.7%	67.5%	64.3%	54.5%		

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122301		SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		23106	3041	1422	11190	13.2%	12.7%
tot contract vol		15996	2786	1142	7678	17.4%	14.9%
% vol contracted		69.2%	91.6%	80.3%	68.6%		
122302							
total vol		30712	3633	2242	19189	11.8%	11.7%
tot contract vol		21305	3190	1733	12935	15.0%	13.4%
% vol contracted		69.4%	87.8%	77.3%	67.4%		
122303							
total vol		41199	5379	3957	31558	13.1%	12.5%
tot contract vol		27770	3760	2773	21470	13.5%	12.9%
% vol contracted		67.4%	69.9%	70.1%	68.0%		
122304							
total vol		22109	3523	923	8444	15.9%	10.9%
tot contract vol		19301	3220	777	6558	16.7%	11.8%
% vol contracted		87.3%	91.4%	84.2%	77.7%		
122305							
total vol		0	0	0	0	#DIV/0!	#DIV/0!
tot contract vol		0	0	0	0	#DIV/0!	#DIV/0!
% vol contracted		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
122306							
total vol		19090	3023	1791	14151	15.8%	12.7%
tot contract vol		15655	2686	1509	11286	17.2%	13.4%
% vol contracted		82.0%	88.9%	84.3%	79.8%		
122307							
total vol		18577	2909	1601	12496	15.7%	12.8%
tot contract vol		12975	2210	1147	8219	17.0%	14.0%
% vol contracted		69.8%	76.0%	71.6%	65.8%		
122308							
total vol		25571	3866	2307	15989	15.1%	14.4%
tot contract vol		20898	3399	1930	12057	16.3%	16.0%
% vol contracted		81.7%	87.9%	83.7%	75.4%		
122309							
total vol		27735	4166	1857	14666	15.0%	12.7%
tot contract vol		21578	3617	1496	10372	16.8%	14.4%
% vol contracted		77.8%	86.8%	80.6%	70.7%		
1223xx							
total vol		208100	29540	16100	127683	14.2%	12.6%
tot contract vol		155478	24868	12507	90575	16.0%	13.8%
% vol contracted		74.7%	84.2%	77.7%	70.9%		

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122401		SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total civ		23033	5278	1583	7450	22.9%	21.2%
tot contract civ		14902	3831	1001	3793	25.7%	26.4%
% civ contracted		64.7%	72.6%	63.2%	50.9%		
122402							
total civ		16818	4266	310	2101	25.4%	14.8%
tot contract civ		11334	3239	183	1039	28.6%	17.6%
% civ contracted		67.4%	75.9%	59.0%	49.5%		
122403							
total civ		28570	7088	2062	9068	24.8%	22.7%
tot contract civ		20375	5179	1646	6473	25.4%	25.4%
		71.3%	73.1%	79.8%	71.4%		
122404							
total civ		20758	3717	1447	7985	17.9%	18.1%
tot contract civ		13920	2625	911	4143	18.9%	22.0%
% civ contracted		67.1%	70.6%	63.0%	51.9%		
122405							
total civ		23135	6543	1328	7410	28.3%	17.9%
total contracted civ		17380	5199	1081	5150	29.9%	21.0%
% civ contracted		75.1%	79.5%	81.4%	69.5%		
122406							
total civ		24998	6738	1366	6519	27.0%	21.0%
tot contract civ		19374	5508	1020	4387	28.4%	23.3%
% civ contracted		77.5%	81.7%	74.7%	67.3%		
122407							
total civ		17720	2982	1064	9271	16.8%	11.5%
tot contract civ		2834	669	38	299	23.6%	12.7%
% civ contracted		16.0%	22.4%	3.6%	3.2%		
122408							
total civ		14399	2871	373	3262	19.9%	11.4%
tot contract civ		3297	683	79	730	20.7%	10.8%
% civ contracted		22.9%	23.8%	21.2%	22.4%		
122409							
total civ		17892	1826	306	1976	10.2%	15.5%
tot contract civ		1499	248	21	194	16.5%	10.8%
% civ contracted		8.4%	13.6%	6.9%	9.8%		
122410							
total civ		17105	2832	1327	10666	16.6%	12.4%
tot contracted civ		3378	637	79	788	18.9%	10.0%
% civ contracted		19.7%	22.5%	6.0%	7.4%		
1224XX							
total civ		204428	44141	11166	65708	21.6%	17.0%
tot contracted civ		108293	27818	6059	26996	25.7%	22.4%
% civ contracted		53.0%	63.0%	54.3%	41.1%		

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122501		SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		27287	5894	494	3936	21.6%	12.6%
tot contract vol		17463	5042	400	2574	28.9%	15.5%
% vol contracted		64.0%	85.5%	81.0%	65.4%		
122502							
total vol		23477	2623	593	6721	11.2%	8.8%
tot contract vol		12845	2277	344	3206	17.7%	10.7%
% vol contracted		54.7%	86.8%	58.0%	47.7%		
122503							
total vol		26238	3670	982	6911	14.0%	14.2%
tot contract vol		12635	2469	670	2381	19.5%	28.1%
% vol contracted		48.2%	67.3%	68.2%	34.5%		
122504							
total vol		31688	4449	673	5297	14.0%	12.7%
tot contract vol		12865	2455	359	2295	19.1%	15.6%
% vol contracted		40.6%	55.2%	53.3%	43.3%		
122505							
total vol		19507	1178	213	2382	6.0%	8.9%
tot contract vol		2185	734	15	280	33.6%	5.4%
% vol contracted		11.2%	62.3%	7.0%	11.8%		
122506							
total vol		22317	3656	769	6289	16.4%	12.2%
tot contract vol		16926	2966	651	4485	17.5%	14.5%
% vol contracted		75.8%	81.1%	84.7%	71.3%		
122507							
total vol		30512	3706	2256	22437	12.1%	10.1%
tot contract vol		12521	2043	480	3237	16.3%	14.8%
% vol contracted		41.0%	55.1%	21.3%	14.4%		
122508							
total vol		29541	4129	988	10106	14.0%	9.8%
tot contract vol		17695	2776	527	3254	15.7%	16.2%
% vol contracted		59.9%	67.2%	53.3%	32.2%		
122509							
total vol		17608	1178	242	3698	6.7%	6.5%
tot contract vol		3525	648	50	643	18.4%	7.8%
% vol contracted		20.0%	55.0%	20.7%	17.4%		
122510							
total vol		18877	2817	264	3507	15.5%	7.5%
tot contract vol		860	196	15	149	22.8%	10.1%
% vol contracted		4.6%	6.7%	5.7%	4.2%		
1225xx							
total vol		247052	33400	7474	71284	13.5%	10.5%
tot contract vol		109520	21606	3511	22504	19.7%	15.6%
% vol contracted		44.3%	64.7%	47.0%	31.6%		

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122601		SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol		31155	6698	1508	16870	21.5%	8.9%
tot contract vol		23169	5673	1135	11431	24.5%	9.9%
% vol contracted		74.4%	84.7%	75.3%	67.8%		
122602							
total vol		27720	5655	1770	12829	20.4%	13.8%
tot contract vol		20683	4583	1321	8801	22.2%	15.0%
% vol contracted		74.6%	81.0%	74.6%	68.6%		
122603							
total vol		21517	3914	1785	11415	18.2%	15.6%
tot contract vol		12990	2607	1084	6500	20.1%	16.7%
% vol contracted		60.4%	66.6%	60.7%	56.9%		
122604							
total vol		28195	5475	2922	15387	19.4%	19.0%
tot contract vol		22136	4638	2329	11371	21.0%	20.5%
% vol contracted		78.5%	84.7%	79.7%	73.9%		
122605							
total vol		13281	1735	867	10374	13.1%	8.4%
tot contract vol		3064	454	152	1530	14.8%	9.9%
% vol contracted		23.1%	26.2%	17.5%	14.7%		
122606							
total vol		14068	1841	862	8419	13.1%	10.2%
tot contract vol		2293	390	99	819	17.0%	12.1%
% vol contracted		16.3%	21.2%	11.5%	9.7%		
122607							
total vol		11874	1641	738	5597	13.8%	13.2%
tot contract vol		3523	594	327	2063	16.9%	15.9%
% vol contracted		29.7%	36.2%	44.3%	36.9%		
122608							
total vol		18826	3001	882	6162	15.9%	14.3%
tot contract vol		2892	539	253	1377	18.6%	18.4%
% vol contracted		15.4%	18.0%	28.7%	22.3%		
122609							
total vol		11507	1746	944	7652	15.2%	12.3%
tot contract vol		2123	323	91	715	15.2%	12.7%
% vol contracted		18.4%	18.5%	9.6%	9.3%		
1226xx							
total vol		178143	31706	12278	94705	17.8%	13.0%
tot contract vol		92873	19801	6791	44607	21.3%	15.2%
% vol contracted		52.1%	62.5%	55.3%	47.1%		

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122901	SIS IND VOLUME	SIS RJR VOLUME	AIM RJR VOLUME	AIM IND VOLUME	SIS SOM	AIM SOM
total vol	28195	3814	2635	20052	13.5%	13.1%
tot contract vol	25525	3495	2567	18857	13.7%	13.6%
% vol contracted	90.5%	91.6%	97.4%	94.0%		
122902						
total vol	21834	3817	1263	9633	17.5%	13.1%
tot contract vol	19542	3418	1190	8644	17.4%	13.8%
% vol contracted	90.0%	89.5%	94.2%	89.7%		
122903						
total vol	18733	2879	106	1012	15.4%	10.5%
tot contract vol	5112	749	47	471	14.7%	10.0%
% vol contracted	27.3%	26.0%	44.3%	46.5%		
122904						
total vol	13923	2038	641	6845	14.6%	9.4%
tot contract vol	6642	932	316	3044	14.0%	10.4%
% vol contracted	47.7%	45.7%	49.3%	44.5%		
122905						
total vol	21393	3631	957	6299	17.0%	15.2%
tot contract vol	19469	3340	888	5474	17.2%	16.2%
% vol contracted	91.0%	92.0%	92.8%	86.9%		
122906						
total vol	23946	3633	1705	12266	15.2%	13.9%
tot contract vol	21124	3211	1565	10370	15.2%	15.1%
% vol contracted	88.2%	88.4%	91.8%	84.5%		
122907						
total vol	16852	2566	289	4560	15.3%	6.3%
tot contract vol	7055	1067	107	1574	15.1%	6.8%
% vol contracted	41.9%	41.3%	37.0%	34.5%		
122908						
total vol	15340	2080	528	6206	13.6%	8.5%
tot contract vol	8379	1241	292	3224	14.8%	9.1%
% vol contracted	54.6%	59.7%	55.3%	51.9%		
122909						
total vol	29657	5593	1144	7554	18.9%	15.1%
tot contract vol	27985	5362	1105	7082	19.2%	15.6%
% vol contracted	94.4%	95.9%	96.6%	93.8%		
122910						
total vol	26661	5016	903	4343	18.8%	20.8%
tot contract vol	21156	4115	790	3604	19.5%	21.9%
% vol contracted	79.4%	82.0%	87.5%	83.0%		
122911						
total vol	27871	5031	221	4740	18.1%	4.7%
tot contract vol	14026	2554	136	2997	18.2%	4.5%
% vol contracted	50.3%	50.8%	61.5%	63.2%		
122912						
total vol	24764	4756	90	1124	19.2%	8.0%
tot contract vol	5893	1281	49	605	21.7%	8.1%
% vol contracted	23.8%	26.9%	54.4%	53.8%		
1229xx						
total vol	269169	44874	10482	84634	16.7%	12.4%
tot contract vol	182008	30765	9052	65946	16.9%	13.7%
% vol contracted	67.6%	68.6%	86.4%	77.9%		

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